▶Fall & Winter Toshiba promotions Are Here!

▶Protect your system from winter storms with a UPS.

▶Get peace of mind and savings with a PhoneAmerica service agreement.

Fall 2015 Edition

The Voice Of PhoneAmerica

Fall & Winter Toshiba Promotions Are Here!

Make the most of your money with these great promos!

- Existing Toshiba customers upgrading to IPedge or IPedge App Service receive free UCedge Client licenses.
- 30% off of the regular list price for IP5000 Series Telephones.
- Buy 5 get 1/2 off IP5000 Series Telephones.
- Existing Customers trade up to a VIPedge cloud based telephone solution & receive a free IP phone for each Toshiba EKT, DKT or IPT 1000/200 series phone traded in.
- 5% off for VIPedge customers with 60 or more users for the life of the contract.
- Get free matching Toshiba SIP trunk license for IPedge or Strata CIX systems with an order or Toshiba VoIP SIP trunk service & receive installation support and FREE Toshiba SIP trunk

licenses.

For full promotion rules and regulations contact your Account Executive or the Sales Dept. at sales@phoneam.com or call 610-296-2850, Option 2.

MOVING UP WITH TOSHIBA

Toshiba provides a clear and affordable migration path to help you retain your investment in your telephones while upgrading to newer and more sophisticated Toshiba business telephone solutions. Moving up doesn't mean tossing out anymore.

Upgrading shouldn't have an upscale price tag. With new telephones representing about half the cost of a new business telephone system, you can save a lot of money by being able to keep and reuse working phones. This represents a huge reduction in the cost of moving to a new system. When combined with potentially large drops in long distance costs by moving to IP and reduced maintenance costs associated with newer hardware and cloud options many customers find that it's far more cost-effective to upgrade within a product family than to move to a new and different one. Granted, in the technology business, some obsolescence is inevitable. But with a plan, thinking ahead for a smooth path into the future, Toshiba can help you move up and keep up, with the goal of no customer left behind.

To discuss your upgrade options contact your Account Executive or the Sales Dept. at sales@phoneam.com or call 610-296-2850, Option 2

Protect your investment with a UPS.

Winter storms can wreak havoc on your business. Protect your telephone and voicemail systems with a UPS. A UPS will keep you up and running during a blackout and will safeguard you against surges and brownouts. Extend the life of your equipment and reduce intermittent problems with a UPS today.

For a quote or to schedule a UPS installation contact the Sales Dept. today at sales@phoneam.com or at 610-296-2850, option 2.

Think you may already be protected? Contact the service department at wnichols@phoneam.com or call 610-296-2850, option 3 to verify.

IT'S AS EASY AS ACD!

Automatic Call Distribution (ACD) can help you streamline your

company's incoming call traffic by sending it to an appropriate call queue or agent without requiring a receptionist. Callers get fast access to the resources they want and companies get the tools to run efficient and effective contact centers.

To learn more contact your Account Executive or the Sales Dept. at sales@phoneam.com or call 610-296-2850, Option 2.

PERFECT™ VIEW

Perfect View is a complete video surveillance solution. Their robust, commercial grade IP, TVI and Analog equipment provides flexibility for most applications and allows for access camera views via popular web browsers and mobile devices.

Perfect view also offers…

- Safety & security
- Quality Control
- Theft Deterrent
- Lower Insurance Premiums
- Fraud Protection
- Digital Video Recording
- Analog Camera Migration

To learn more contact your Account Executive or the Sales Dept. at sales@phoneam.com or call 610-296-2850, Option 2.

PhoneAmerica referral program is still going strong.

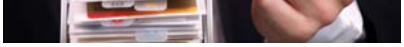
Do you know someone who is moving, expanding or needs a new telephone system? Refer them to PhoneAmerica and receive a $250.00 service credit or a $100.00 check. Be sure to have your referral mention the program when purchasing their system and we'll take care of the rest.

Is your information current?

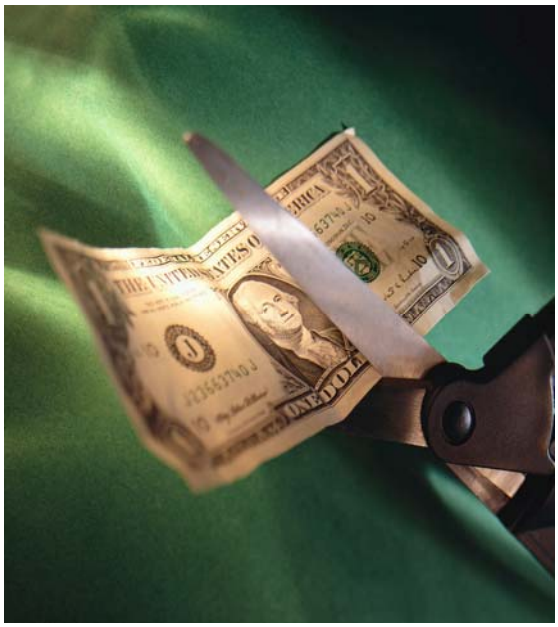
Stay up-to-date on the latest telecom news, promotions, etc. by updating your contact info today.

E-mail your company name, service and A/P contact names and

e-mail addresses to lkurz@phoneam.com.



Schedule a free evaluation of your telecom, carrier and internet services and SAVE money now!



The economy is effecting businesses both large and small. If you need to cut costs or increase productivity we can help.

Do you need to cut operating costs but can't afford to lose service? We can help! PhoneAmerica's account executives are trained and knowledgeable in dealing with both telecom and carrier services. We can review your current telecommunications services and needs and help you find a solution that will save you money. We currently offer...

- Free analysis of your local carrier service
- Free analysis of your long distance service
- Free analysis of your internet service
- Free analysis of your telephone and voicemail systems.
- Access to multiple carriers
- Preferred pricing
- A single point of contact for service

To take advantage of this offer or for more information please e-mail or call your PhoneAmerica account executive today or contact Sales at 610-296-2850 (Opt. 2) or at sales@phoneam.com.

The holiday season is just around the corner...

Avoid the rush by submitting your holiday schedule to the Service Department at wnichols@phoneam.com or fax it to 610-296-2863.

A Service Agreement protects your investment AND saves you money!

The PhoneAmerica service agreement protects your telephone and voicemail systems and related equipment just like your original Toshiba warranty. Labor, materials and travel are 100% covered for all defective equipment issues.

Some of the specific advantages to carrying the service agreement as opposed to doing business on a time and materials basis are:

- A fixed cost for repairs for the period of the agreement.
- Protection against price changes for labor and materials for covered issues.
- Unlimited service calls for covered issues. Don't let your telecom problems accumulate in order to save money. Keep your phone system and staff operating at peak efficiency by calling for service as soon as a problem arises.
- Free phone support and consultation services. Any questions you may have about your system or any of your other telecommunications needs are answered free of charge by our expert staff.
- Annual retraining of key staff on your telephone and voicemail system operation.
- Assistance in dealing with local and long distance service providers. Although the service agreement does not cover dial tone issues our staff can often help you coordinate repairs through your vendor.
- Insurance against potentially large costs associated with replacement of a failed processor, CPU or voicemail system.

For more information on the Service Agreement or for a quote please contact Mae Drevyanko, Service Contract Administrator, today at 610-296-2850, Ext. 306 or via e-mail at maed@phoneam.com.

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If you have colleagues who would be interested in a PhoneAmerica newsletter, please forward this email to them.

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Have questions, suggestions? E-mail lkurz@phoneam.com

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